

## REVENUE

Individuals & Special Events	<b>\$406,687</b>
Foundations & Corporations	<b>\$1,047,133</b>
Government Contracts & Grants	<b>\$1,270,783</b>
Sales of Bright Endeavors' Products	<b>\$321,796</b>
Churches	<b>\$56,704</b>
Housing LLC	<b>\$625,980</b>
In-Kind Donations	<b>\$177,629</b>
Aquisition Income	<b>\$124,023</b>
Other Income	<b>\$15,272</b>

**Total Revenue** **\$4,046,007**

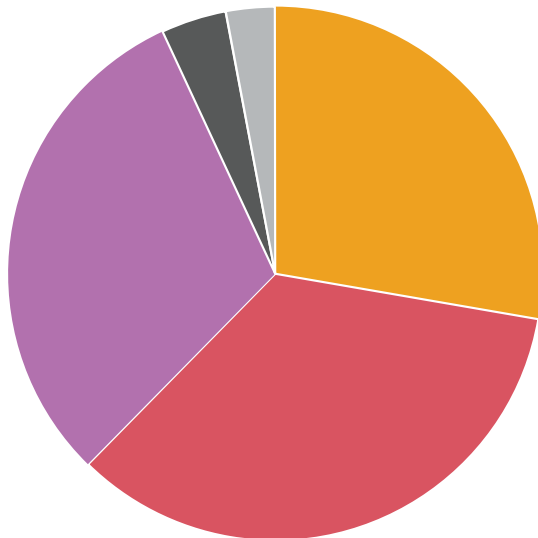
## EXPENSES

Personnel	<b>\$1,644,726</b>
Operations	<b>\$510,827</b>
Facilities	<b>\$154,878</b>
Cost of Goods for Bright Endeavors	<b>\$162,249</b>
Participant Expenses	<b>\$161,134</b>
Housing LLC	<b>\$614,671</b>
In-Kind Donations	<b>\$144,414</b>

**Total Expenses** **\$3,392,899**

**Excess or deficiency of revenue over expenses\*:** **\$653,108**

\*Surplus reflects 1) income from State funding though cash payments not yet received due to IL state budget impasse; 2) assets from acquisition of another nonprofit, Parenthesis; 3) accrual of multi-year commitments for future programming.



### EXPENSES BY PROGRAM

### TOTAL %

<span style="color: #e69d00;">■</span> Housing	<b>28%</b>
<span style="color: #e34a4a;">■</span> Workforce Development	<b>35%</b>
<span style="color: #9b59b6;">■</span> Family Supports	<b>31%</b>
<span style="color: #34495e;">■</span> Administration	<b>4%</b>
<span style="color: #95a5a6;">■</span> Fundraising	<b>3%</b>